



The Handbook of Credit Risk Management: Originating, Assessing, and Managing Credit Exposures

By Sylvain Bouteille, Diane Coogan-Pushner



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A comprehensive guide to credit risk management

The Handbook of Credit Risk Management presents a comprehensive overview of the practice of credit risk management for a large institution. It is a guide for professionals and students wanting a deeper understanding of how to manage credit exposures. The Handbook provides a detailed roadmap for managing beyond the financial analysis of individual transactions and counterparties. Written in a straightforward and accessible style, the authors outline how to manage a portfolio of credit exposures--from origination and assessment of credit fundamentals to hedging and pricing. The Handbook is relevant for corporations, pension funds, endowments, asset managers, banks and insurance companies alike.

- Covers the four essential aspects of credit risk management: Origination, Credit Risk Assessment, Portfolio Management and Risk Transfer.
- Provides ample references to and examples of credit market services as a resource for those readers having credit risk responsibilities.
- Designed for busy professionals as well as finance, risk management and MBA students.

As financial transactions grow more complex, proactive management of credit portfolios is no longer optional for an institution, but a matter of survival.

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Editorial Review

From the Inside Flap

With the economic fallout from the financial crisis, beginning in the late 2000s, it has become more crucial than ever for risk managers to have a clear understanding of sound credit risk management principles and processes.

The Handbook of Credit Risk Management presents a comprehensive overview of the practice of credit risk management (CRM) for large institutions. In this hands-on resource, Sylvain Bouteillé and Diane Coogan-Pushner—noted experts on the topic of financial risk management—offer a comprehensive framework and solutions helpful not just for financial institutions, pension funds, or other institutions with large invested asset portfolios, but also for non-financial corporations or any organization having critical customer, supplier, banking, or counterparty relationships.

The *Handbook* is written in a straightforward, accessible style and presented in a logical format that is consistent with a commonly employed risk management framework. This reliable resource offers a holistic treatment of CRM and includes a checklist of nine key questions that must be answered before accepting any transaction generating credit risk. In addition, the authors outline the four sequential steps to the management of credit risk—origination, credit assessment, portfolio management, and mitigation and transfer—and show how these steps must interact to protect an organization's balance sheet.

Comprehensive in scope, this book covers a wealth of topics including fundamental and alternative credit analysis, securitization, credit portfolio management, economic capital, credit insurance, surety bonds, letters of credit, credit risk measurement, credit derivatives, and much more.

The Handbook of Credit Risk Management is an indispensable resource for risk managers wanting to strengthen their skills with tangible, real-world applications of credit risk management, which their organizations can readily implement.

From the Back Cover

Praise for *The Handbook of Credit Risk Management*/p>

"Bouteillé and Coogan-Pushner successfully capture the basics of credit risk with this straightforward, easy-to-read script providing a comprehensive overview of credit instruments and modern risk practices. A recommended study for those focused upon learning the nuts and bolts of credit risk management."

—**Loretta M. Hennessey, President, L. Hennessey Associates LLC, and first chair, International Association of Credit Portfolio Managers (IACPM)**

The ongoing financial crisis reminds us of the relevance of sound credit risk management principles and processes. The worldwide economic downturn serves as a powerful wake-up call for company executives and financial institutions across the globe. Even simple financial transactions performed on a daily basis can create heavy losses and jeopardize the very existence of a firm.

Written for any professional involved in credit risk, *The Handbook of Credit Risk Management* offers a

comprehensive treatment of the essential elements that define the process and principles of credit risk management. The fundamental approach of this book is that credit risk management is more than the art of assessing single name counterparties and individual transactions. In this important resource, Sylvain Bouteillé and Diane Coogan-Pushner present a comprehensive framework centered around four sequential steps: origination, credit risk assessment, portfolio management, and mitigation and transfer.

Understanding credit risk management as a discipline is more important than ever before. With this book as your guide, you'll gain valuable insights into its various aspects and how to apply this framework in real-world situations.

About the Author

Sylvain Bouteillé is Head Key Account Management and a member of the management team of the North American division of Swiss Re Corporate Solutions. In 1996, he joined Swiss Re in Zurich, Switzerland, in the newly created credit risk management division. In 1998, Bouteillé moved to New York where, as U.S. Head of Credit Risk Management, he was responsible for credit risk aspects of all insurance and capital markets transactions. In 2003, he became U.S. Head of Structured Credit Underwriting, where he originated and structured credit derivatives and financial guaranty reinsurance transactions. Since 2008, Bouteillé has been working with risk managers of Fortune 500 companies to develop traditional and non-standard insurance solutions. Bouteillé holds an MS in civil engineering from ENTPE (France) and an MBA from INSEAD (France).

Diane Coogan-Pushner is Distinguished Lecturer and Director of the Graduate Program in Risk Management at Queens College, City University of New York. She began her career in financial services at the World Bank and held increasingly senior positions in finance and strategy at AT&T and PricewaterhouseCoopers. Coogan-Pushner moved to Swiss Re, and as Managing Director, originated and structured reinsurance transactions and other risk transfer solutions for insurance clients. Other credits include roles as a portfolio manager for a hedge fund and for a private equity fund both dedicated to financial services. She has served as a director for an insurer and as a member of S&P's Insurance Ratings Advisory Council, and consults to financial institutions in their asset management strategy. She received her PhD in economics from Boston University in 1992 and is a CFA charterholder.

Users Review

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Lila Smith:

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