



## Provocateur: Images of Women and Minorities in Advertising

By Anthony J. Cortese



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Featuring a fresh selection of nearly 400 advertisements, this edition includes new scholarship from gender, racial, and cultural studies, new chapters on gay and lesbian marketing and aggression and violence in the media, an expanded chapter on race in advertising, and more. This edition is ideal for sociology, communication, and gender and ethnic studies courses as well as for use as go-to reference.

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### Editorial Review

#### Review

A fascinating examination of an underexplored aspect of advertising and its impact on all of our lives. (Jean Kilbourne, EdD, author of *Can't Buy My Love: How Advertising Changes the Way We Think and Feel* and *So Sexy So Soon: The New Sexualized Childhood and What Parents Can Do to Protect Their Kids*)

Cortese's analysis should motivate readers to pay more careful attention to the multitude of images that daily bombard us through advertising. Cortese teaches readers how to deconstruct and critically respond to the sexism, racism, and heterosexism embedded in many advertisements, making *Provocateur* as much a call to action as it is a textbook. (Claire M. Renzetti, professor and chair of sociology and Judi Conway Patton Endowed Chair at the Center for Research on Violence against Women, University of Kentucky)

Cortese continues to offer timely and important insights into how women, members of ethnic and racial minorities, and members of LGBT communities are framed and imaged in advertising. (Jim Snow, Loyola University Maryland)

#### Praise for Previous Editions

This volume is an excellent historical and up-to-date analysis of how advertising targets ethnic minorities, gays and lesbians, as well as white heterosexuals. Academic readers will find eclectic scholarship representing feminist theory, sociology of advertising, ethnic studies, dramaturgy, postmodernism, and media literacy. In addition, Cortese provides practical advice on how readers can combat their own cultural conditioning, which may be racist. An outline for evaluating advertising is also included as an appendix. These guides, along with the excellent analysis throughout, make this an outstandingly useful volume. Excellent bibliography and index. Essential. (*CHOICE*)

The author takes a close look behind the scenes of contemporary culture, examining the hidden messages and social meaning of advertising and its use of images of women and minorities. (*Business Horizons*)

A well-researched, thoughtful examination of an aspect of advertising that is seldom discussed and would be an excellent textbook or supplemental reading for advertising, media in society, and women and minorities in media courses. (*Journalism & Mass Communication Quarterly*)

Cortese asks some very good questions, and he has a good eye for recent trends. (*Ideology and Cultural Production*)

#### About the Author

**Anthony J. Cortese** is professor of sociology at Southern Methodist University.

### Users Review

#### From reader reviews:

**Robert Grant:**

What do you concerning book? It is not important to you? Or just adding material when you really need something to explain what the one you have problem? How about your time? Or are you busy man? If you don't have spare time to do others business, it is make you feel bored faster. And you have time? What did you do? All people has many questions above. They must answer that question simply because just their can do in which. It said that about publication. Book is familiar on every person. Yes, it is suitable. Because start from on guardería until university need that Provocateur: Images of Women and Minorities in Advertising to read.

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**Judy Young:**

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