

Bringing Out the Best in People: How to Apply the Astonishing Power of Positive Reinforcement, Third Edition

By Aubrey C. Daniels



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Updated edition of the classic bestseller on maximizing employee performance



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From the Back Cover

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Verne Harnish, author of Scaling Up (Rockefeller Habits 2.0)

"I know of no greater resource available today that helps business leaders achieve their goals and lead their teams. We incorporate the science and methods in Bringing out the Best in People in all we do as a company and with all of our partners, vendors, and customers. This book has transformed our products, our business model, our company, and the way we do business."

Gary M. Austin, CEO, OneCare, LLC

"This book has served thousands of our managers in their journey to understand why people do what they do. That crucial understanding has helped them to bring out the very best that their people can offer. Not providing managers with a tool as effective as Bringing out the Best in People would be like pushing someone out of an airplane without a parachute."

Richard S. Gold, Vice Chairman, M&T Bank

About the Author

Aubrey C. Daniels is Founder and Chairman of Aubrey Daniels International and Founder of the Aubrey Daniels Institute. He and his consultancy have applied their proven behavioral performance management approach in hundreds of organizations worldwide.

Users Review

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Kelsey Dehart:

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